



# COMPANY PROFILE





**WE HAVE CAPABILITIES  
SPANNING THE SPECTRUM OF  
NATIONAL INFRASTRUCTURE.**



# MORE THAN 40 YEARS OLD

## COMPANY REGISTRATION

Nexus Group Holding (Pty) Ltd 97/268  
Nexus Building Contractors (Pty) Ltd 88/053  
Nexus Civils (Pty) Ltd 2002/0035  
Nexus Plant Hire (Pty) Ltd 1979/142  
Nexus Ino Mining & Construction (Pty) Ltd 2018/0889  
Nexus Charcoal (Pty) Ltd 2019/0970

*We are Namibian registered companies owned by Namibians and employing only Namibians in accordance with the local Labour Law requirements*

## BUSINESS ADDRESS

C/O President and Krenz Street  
P.O. Box 150  
Outjo  
Namibia

## CONTACT DETAILS:

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**Website:** [www.nexusgroup.com.na](http://www.nexusgroup.com.na)



## AUDITORS:

**SGA Chartered Accountants**  
**Tel:** +264 61 276 000  
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Namibia



# NEXUS TEAM | Corporate Management Structure



**Jan-Hendrik Engelbrecht**  
Managing Director



**Paulus Nghifikepunye**  
Business Development Director



**Corrie Labuschagne**  
Commercial Director



**Gideon Hamukwaya**  
Business Relations Director



**Wouter Joubert**  
Chief Operations Officer



**Anton Nel**  
Chief Financial Officer

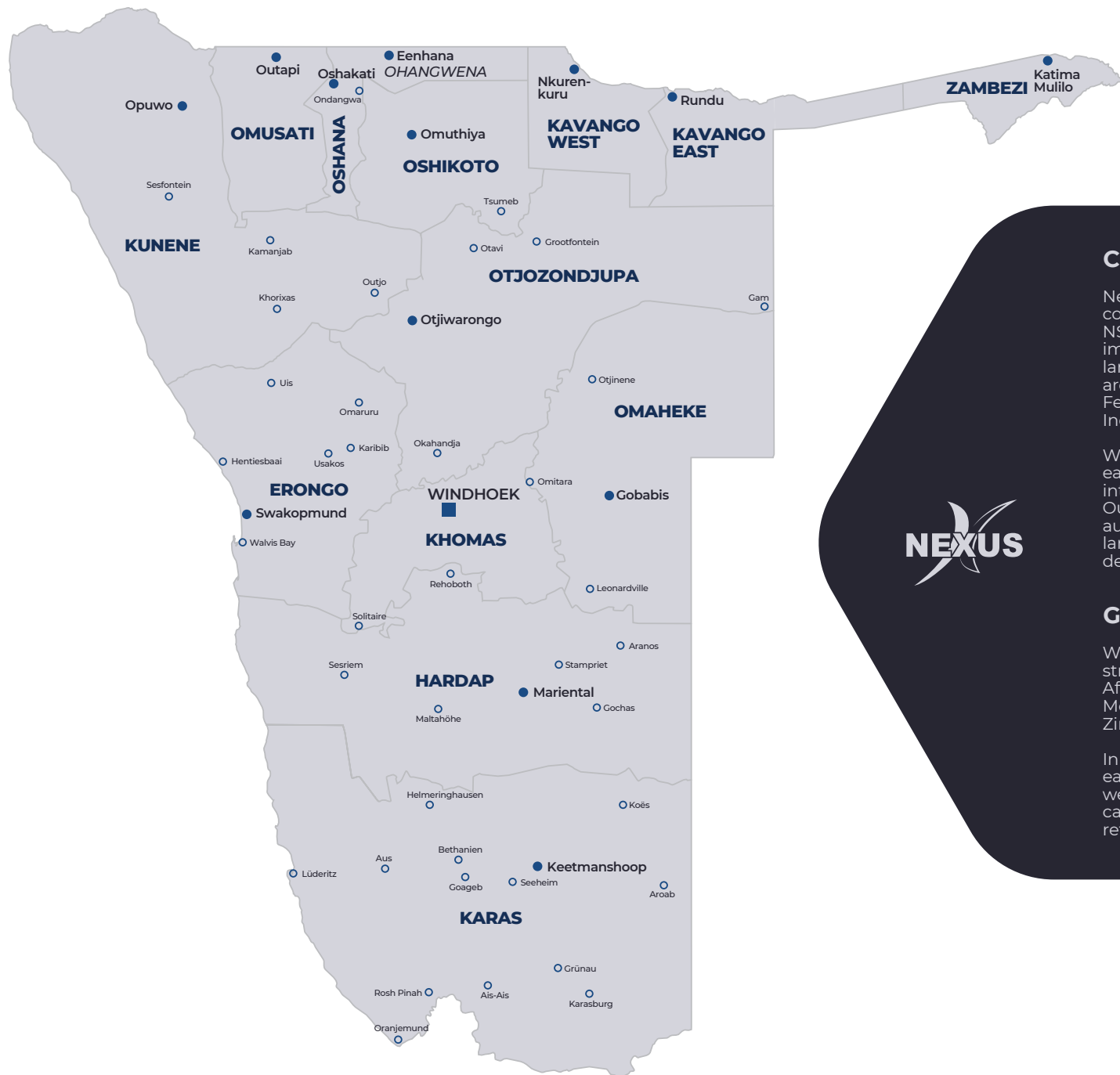


**Lizette Brand**  
Financial Manager (Civils)



**Debbie Koorts**  
Financial Manager (Building)





## COMPANY BACKGROUND

Nexus Group is Namibia's leading building and civil construction group with an annual turnover in excess of N\$500 million and over 700 employees. Nexus Group has immense capability to deliver on a range of projects from large scale to a multitude of clients in diverse markets. We are a member of the Namibian Construction Industry Federation as well as Namibia Chamber of Commerce and Industry with extensive tender capability.

We operate in sectors including infrastructure; roads and earthworks; property and concessions; mining services; interior fit-out and the construction and building sector. Our clients include government, parastatals and local authorities; major mining houses; leaders of industry; large corporate groups; financial institutions and property developers.

## GEOGRAPHIC FOOTPRINT

We are active in all 14 regions of Namibia and have a strategic intent to cross the border into sub-Saharan Africa including South Africa, Angola, Botswana, Lesotho, Mozambique, Swaziland, Tanzania, Zambia and Zimbabwe.

In Namibia we operate in the structures, roads and earthworks, property & concessions, mining services as well as the construction and building sectors. We further carry out operations that cover shop fitting, refurbishments and construction.

**WORKING TOGETHER FOR  
A COMMON OBJECTIVE,  
TO DELIVER AND EXCEED  
WHAT WE PROMISE.**



## **VISION**

To become a flagship in the construction industry in Namibia, while penetrating and creating a niche in the international markets.

## **MISSION STATEMENT**

Nexus Group is a dedicated leader in providing excellent, value added construction services to our customers. We aim to exceed customer expectations while establishing a genuine, lasting, superb customer service.

## **OBJECTIVES**

To focus on continuous and sustainable top and bottom line growth. To create a desirable place of work, being a natural home for creativity and enthusiasm, with a safe working environment. To strengthen human capital through training and development for the growth of the organisation so as to benefit shareholders and other stakeholders.

## **VALUES**

- Teamwork** - all individuals on the flagship working together for a common objective.
- Respect** - able to put yourself in another person's shoes, or lifestyles and accepting that each person is unique.
- Integrity** - the inherent expected honesty and truthfulness of one's action at all times.
- Excellence** - to deliver and exceed what we promise.



## BEE PARTICIPATION

The Nexus Group Holdings shareholding structure adheres to the minimum requirement for compliance with Namibian Black Economic Empowerment (NBEE) guidelines and regulations in order to promote the welfare of the Namibian people by way of a more equitable distribution of wealth. Therefor Nexus Group Holdings and all its subsidiaries in principle supports the aim of transformation through NBEE, which is to promote prosperity for all and to redistribute resources towards achieving a greater socio-economic balance of power.

## CSI (CORPORATE SOCIAL INVESTMENT)

We continuously contribute to various CSI projects, including training of unemployed individuals, housing assistance, financial assistance and support of local community projects. We also provide bursaries and grants to individuals and various organisations.

## MANAGEMENT STRUCTURE

The company employs a flat and hands-on management structure which is led by its dynamic directors and management team.

The directors and administrative teams are based at the head office in Outjo.

Each division is led by a General Manager who is based at our head offices in Outjo, Namibia. The remainder of the teams consists of highly skilled technicians, site agents, foreman and artisans who are operating from various sites across the country.



**GOING THE EXTRA MILE  
TO EXCEED YOUR  
EXPECTATIONS.**





**BUILDING CONSTRUCTION**



**ROADS & CIVIL WORKS**



8

**PROPERTY DEVELOPMENT**



**MINING INDUSTRY**



**CHARCOAL PLANT OPERATIONS**

## SPECTRUM OF WORK:

Nexus Group is a multi-disciplinary construction company and operates (although not limited to) mainly in the following sectors of the economy:

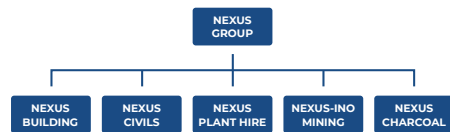
- ▶ Building Construction
- ▶ Roads & Civil Works
- ▶ Property Development
- ▶ Mining Industry
- ▶ Charcoal Plant Operations





## KEY OPERATIONS

The Nexus Group comprises of five business units that operate across all geographical areas of Namibia. Although they are registered as individual operating companies geared for further expansion, these business units currently function as divisions of one large operational group.



## CIVIL DIVISION

Our civil division has capabilities spanning the spectrum of national infrastructure including municipal infrastructure such as environmental rehabilitation, servicing of infrastructure, water storage reservoirs, municipal roads & storm water, as well as Transport infrastructure including roads, bridges, gravel roads, airport terminals, aprons and runways, labour based projects and railways.

## BUILDING DIVISION

Our building division covers the full range of conventional construction including hospitals, airports, retail centers, residential complexes, office accommodation, educational institutions, stadiums, hotels & lodges and industrial facilities. We also undertake select residential developments for major institutions and industrial clients as well as low cost and affordable housing for the public sector.

## MINING DIVISION

Nexus Ino mining possess of varies mining related equipment and specializes in surface contract mining. We provide the following services, but are not limited to load and haul, material handling, drill and blasting of rock and oversize material and bulk earthmoving.

Our mining fleet are well maintained and very capable of moving major tonnages of ore bearing material or waste in any type of soil, without jeopardizing our high safety expectations.

With our capable and qualified engineers and personal, combined with strong mining industry experience, we can offer the best solutions for any client in mine planning, project management and pit surveying services as well.

We are proud to say that we consist of the necessary resources, knowledge, and experience to compete with any major mining contractor in Namibia.

## CHARCOAL DIVISION

Nexus Charcoal's primary business involves the harvesting of wood and the production of charcoal, consisting of three product categories, namely lumpwood / barbeque charcoal for households, charcoal briquettes for households, and lumpwood charcoal for restaurants and exporting these products to international distributors and/or off-takers. Nexus Charcoal aims to build long-term relationships with its off-takers, underpinned by long-term off-take agreements.

Nexus Charcoal also aims to use strategic service providers, both for ensuring and maintaining forestry regulatory and FSC compliance.

The Company has joined the Namibia Charcoal Association as a member, in order to support the development of the sector and in order to operate within the industry best practices.





# OUR FLEET MAINTAINS OUR HIGH LEVEL DEMAND FOR EXCELLENCE.



## PLANT & EQUIPMENT

In order to maintain the high level of service and support to our stakeholders and keep up with the continuous demand for excellence, we continually invest in our plant and equipment by either upgrading and/maintaining our fleet in ensuring that we are always in a position to deliver.

Through our ring-fenced business, Nexus Plant Hire, we are able to pay specific attention to our fleet through a dedicated and highly qualified maintenance team. Our plant is maintained and serviced on a continuous basis and always in a position to partake in various projects thus ensuring compliance with all safety and operating standards.

## MINING AND CONSTRUCTION RELATED EQUIPMENT

- Articulated Dumpster Trucks
- Bulldozers
- Bitumen Equipment
- Busses
- Compactors
- Excavators
- Forklifts
- Graders
- Loaders
- Telehandlers
- TLB's
- Haul Trailers
- Haul Trucks
- Tipper Trucks
- Water Trucks
- LVD's
- Other



## HEALTH & SAFETY

Nexus Group is committed to building and maintaining a safe working environment by adhering to the health and safety standards as set by the laws of the countries we operate in. Our approach goes further by achieving our safety objectives with a high level of safety awareness campaigns conducted at various work sites that the company occupy. We proactively promote a safe working environment and enhance the wellbeing of our employees and that of the communities within our areas of operation.

We are committed to complying with all relevant legislation such as the Occupational Health and Safety Act of Namibia as well as local environmental laws and regulations. Compliance with legislation is important to us to the extent that it provides a minimum standard for the development of our systems and procedures.

We periodically review our procedures to fall in line with legislation and where necessary address new requirements. In addition, we employ experts to guarantee the provision of intensive on-going training to our employees and ensure that they are informed of the full extent of their health and safety obligations.

## ENVIRONMENT

Nexus Group emphasizes environmental awareness in all we do. We are keenly aware of the impact we and our projects may have on the environment and as a result implement programmes and policies to minimize adverse effects focusing on construction methods and materials that allow for a 'greener' project construction process.

We conform to all client and project specific environmental management plans to ensure that the impact of our activities on the environment is controlled within the guidelines specified.

# OUR APPROACH GOES FURTHER THAN ACHIEVING OUR SAFETY OBJECTIVES.

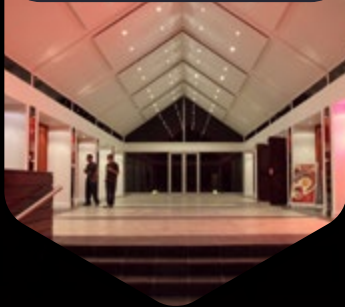


# **NEXUS BUILDING CONTRACTORS**





## KUPFERQUELLE LODGE



**VENUE:** Tsumeb

**CONTRACT VALUE:** N\$ 54 million

**CLIENT:** Kupferquelle

**COMPLETION DATE:** 2010

### **PROJECT DESCRIPTION:**

Construction of Kupferquelle Lodge  
in Tsumeb







**VENUE:** Ongwediva  
**CONTRACT VALUE:** N\$ 123.2 Million

**CLIENT:** UNAM  
**COMPLETION DATE:** March 2010

**PROJECT DESCRIPTION:**  
Faculty of Engineering & Technology  
Phase 1



## LÜDERITZ POWERSTATION



**VENUE:** Lüderitz  
**CONTRACT VALUE:** N\$ 200 Million

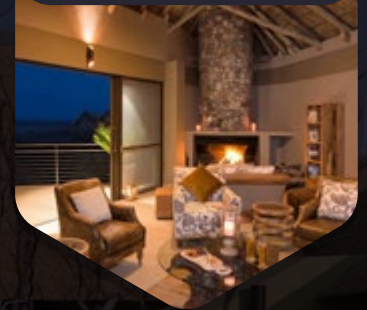
**CLIENT:** Lüderitz Waterfront Company  
**COMPLETION DATE:** December 2019

**PROJECT DESCRIPTION:**  
Conversion of old Powerstation  
to Training Facility





## ETOSHA SAFARI LODGE



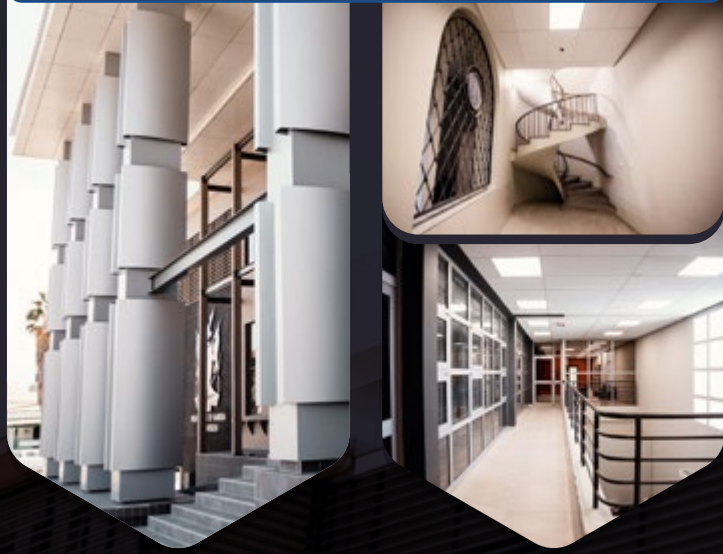
**VENUE:** Etosha Heights  
**CONTRACT VALUE:** N\$ 30 Million

**CLIENT:** Etosha Heights  
**COMPLETION DATE:** December 2016

**PROJECT DESCRIPTION:**  
Construction of Etosha Safari Lodge



## HIGH COURT



**VENUE:** Windhoek  
**CONTRACT VALUE:** N\$ 18.5 Million

**CLIENT:** Ministry of Justice  
**COMPLETION DATE:** February 2022

**PROJECT DESCRIPTION:**  
Alterations and Addition to Windhoek High Court and Renovations







## NAMCOR HKIA



**VENUE:** Windhoek  
**CONTRACT VALUE:** N\$ 26.3 Million

**CLIENT:** Namcor Petroleum Trading  
and Distribution (PTY) Ltd  
**COMPLETION DATE:** February 2019

**PROJECT DESCRIPTION:**  
Construction of Namcor  
Hosea Kutaku International Airport



## NATIONAL FORENSICS SCIENCE INSTITUTION



**VENUE:** Windhoek  
**CONTRACT VALUE:** N\$ 260 Million

**CLIENT:** Ministry of Safety and Security  
**COMPLETION DATE:** October 2020

**PROJECT DESCRIPTION:**  
Construction of National Forensics  
Science Institution

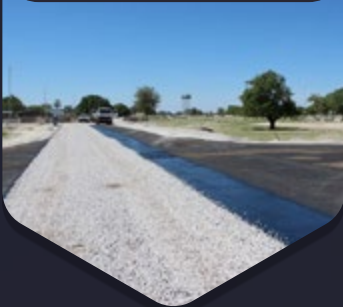


# NEXUS CIVILS





## EKUKU ROADS AND STORMWATER



**VENUE:** Ekuku  
**CONTRACT VALUE:** N\$ 51.8 Million

**CLIENT:** Ekuku Town Council  
**COMPLETION DATE:** March 2017

**PROJECT DESCRIPTION:**  
Township Establishment and  
Bulk Services.





## BRIDGE OVER RAIL



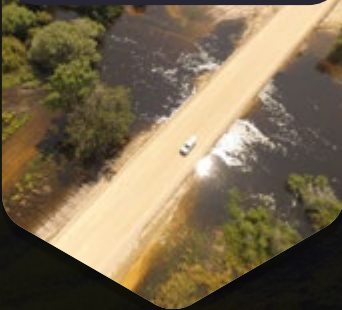
**VENUE:** Ondangwa  
**CONTRACT VALUE:** N\$ 37 Million

**CLIENT:** Roads Authority of Namibia  
**COMPLETION DATE:** February 2017

**PROJECT DESCRIPTION:**  
Construction Bridge over Rail



## KATIMA LABOUR BASED DR3508



**VENUE:** Katima Mulilo

**CONTRACT VALUE:** N\$ 629.5 Million

**CLIENT:** Roads Authority of Namibia

**COMPLETION DATE:** May 2021

### **PROJECT DESCRIPTION:**

Construction of Katima Labour  
Based DR3508

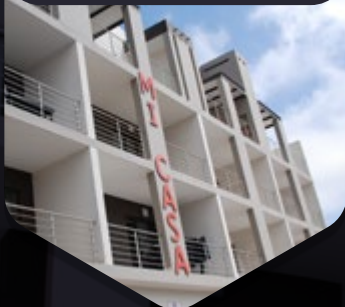


# **NEXUS PROPERTY**





## MI CASA



**VENUE:** Walvis Bay  
**CONTRACT VALUE:** N\$ 26.4 Million

**CLIENT:** Nexus Property Developers  
**COMPLETION DATE:** February 2016

**PROJECT DESCRIPTION:**  
Construction of 35 Apartment Flats







## LA CAMARGUE



**VENUE:** Hartbeespoort, South Africa  
**CONTRACT VALUE:** N\$ 200 Million

**CLIENT:** La Camargue Property Developers  
**COMPLETION DATE:** Ongoing project

**PROJECT DESCRIPTION:**  
Construction of La Camargue Estate



## BELLA VIE VILLAGE



**VENUE:** Hartbeespoort, South Africa  
**CONTRACT VALUE:** N\$ 22.5 Million

**CLIENT:** La Camargue Property  
Developers

**COMPLETION DATE:** August 2020

**PROJECT DESCRIPTION:**  
Construction of Bella Vie Village



# **NEXUS PLANT HIRE**







**BATCHING PLANT**



**ARTICULATED DUMP TRUCK**



**WATER TRUCK**



**EXCAVATOR**



**GRADER**



**TOWER CRANE**



## MAJOR MAINTENANCE WORKSHOP



**VENUE:** Outjo

**DESCRIPTION:**  
All major repairs are done  
at the head office in Outjo.



## ONGWEDIVA SATILITE WORKSHOP



**VENUE:** Ongwediva

**DESCRIPTION:**  
Emergency repairs done on  
plant in Ongwediva area.







**VENUE:** Uis

**DESCRIPTION:**  
Emergency repairs done on  
plant in Uis area.



# **NEXUS-INO MINING**





## LODESTONE MINE



**VENUE:** Dordabis  
**CONTRACT VALUE:** N\$ 50 Million

**CLIENT:** Lodestone Namibia (Pty) Ltd  
**CONTRACT DURATION:** 12 Months

**PROJECT DESCRIPTION:**  
Mining, Hauling and Transport







## UIS TIM MINE (AFRITIN)



**VENUE:** Uis  
**CONTRACT VALUE:** N\$ 90 Million

**CLIENT:** Uis Tin Mining Comapany  
(Afritin)  
**CONTRACT DURATION:** 36 Months

**PROJECT DESCRIPTION:**  
Mining, Hauling and Transport



# **NEXUS CHARCOAL**





# INTRODUCTION TO NEXUS CHARCOAL



## COMPANY PREMISES AND FACILITIES

We've invested over N\$12mil in our plant to ensure a superior product reach our customers to their satisfaction.

The plant includes an automatic packaging system to cater for both paper bags and polypropylene bags, in weight and sizes as requested by our clients.

Our warehouse facilities are 1600m<sup>2</sup> under roof and we further invested in storage facilities of 540m<sup>2</sup> in extra storage for our charcoal to weather at least 21 days before packaging.

Our plant is designed to process 5000 metric tons of restaurant and BBQ charcoal products, and another 5000 metric tons of charcoal briquettes. We will export in 40' HC containers from Walvis Bay Port. We export at least 20 containers per month to our overseas clients.



## COMPANY PRODUCTS

Nexus charcoal is planning to produce three product categories, which are restaurant grade lump charcoal, domestic use bbq charcoal and oval briquettes.



### RESTAURANT GRADE LUMP CHARCOAL

Our Restaurant Charcoal is 60mm+ in size and packed in 10kg – 15kg branded bags or new unbranded bags. The bags will be branded in the customers brand, or our own branded bags. Polypropylene bags or stronger paper bags will be used, depending on market requirements.



### DOMESTIC USE BBQ CHARCOAL

Our domestic grade (BBQ or Heating) is 25mm – 60mm in size and packed in 3kg - 5kg polypropylene or paper bags depending on market needs. The bags can be branded in the customers brand, or our own branded bags.



### OVAL BRIQUETTES

Our Briquettes will be unified Oval Shaped (50mm), made from a mixture of charcoal fines and starch as a binder, pressed into an oval shaped cake. The briquettes will be packed in 3kg - 5kg polypropylene or paper bags. The bags can be branded in the customers brand, or our own branded bags.





# NEXUS CHARCOAL PROCESS

## HARVESTING

Nexus Charcoal (PTY) Ltd is committed to the Namibian environmental act "to promote the sustainable management of the environment and the use of natural resources by establishing principles for decision making matters affecting the environment". Our charcoal is made from encroacher bush that is threat for Namibia's rangelands. Bush encroachment has increased significantly in Namibia over past decades, largely because of vegetation change and overgrazing.

It is estimated that more than 26 million hectares of Namibian rangelands and savannah have been degraded by encroacher bush. The removal of encroaching bush from the Namibian rangelands would not only be regarded as an attempt to restore the savannah and its biodiversity, but it would also be advantageous to the subsurface water resources of affected areas. Encroacher bush still plays an important role in the biodiversity of the rangelands and can't be totally eradicated.





## SCREENING PROCESS

Charcoal delivered to our premises here in Outjo first gets inspected to ensure the charcoal is cooled down and dry with a moisture content of less than 5%. Once the charcoal is passed, it is offloaded into our bins to get screened and graded.

Our screening process entails a sifting process with a vibration sieve and different sizes and grades are packed not bulk 1-ton bags for further storage. The screened charcoal is then stored in a separate warehouse and weathered for at least 21 days before further handling.







## BAGGING PROCESS

Nexus Charcoal is also an active member of the Namibian Charcoal Association, and we abide by the Namibian Forestry act. Therefore our harvesting farms and producers are carefully selected to ensure we abide to the guidelines and objectives of the De-bushing Advisory Service in order to restore our natural habitat.

Our charcoal is made entirely of Namibian hardwood acacia species, mainly *Acacia Mellifera*, *Acacia reficiens*, *Terminalia pruprionioides* and *Colophospermum mopane*. The charcoal is produced on-site on the farm and weathered for a minimum of 2 weeks before it is packed into bulk bags and delivered to our processing plant here in Outjo.













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